



# ING WB Internship Programme 2022

"At ING, we're redefining what it means to be a bank and we're looking for people with the right skills to jump on. If you're a smart, driven student with global ambitions who wants to make a real difference, our internship might be for you."

Position: Intern in ING Bank N.V., Seoul Branch

**Dept/Function:** Financial Institutions

Internship Period: 6 months (Starting from July 2022)

Please note that the application deadline for this internship is **10 June 2022**.

# Why ING?

The world of banking is changing faster than ever. That's why we at ING are always broadening our horizons. Our people have a forward-thinking mentality, a strong can-do spirit and enjoy working in an agile environment.

# More on ING Wholesale Banking Asia

ING Bank in Asia is part of ING Bank covering Wholesale, Retail and Direct Banking in Asia Pacific. Globally, ING Wholesale Banking has an international network in 40 countries with key positions in structured Finance and Financial Markets.

ING Wholesale Banking is present and active in 14 major economies in the Asia Pacific, namely Australia, China, Hong Kong SAR, India, Indonesia, Japan, Malaysia, Mongolia, the Philippines, Singapore, South Korea, Taiwan, Thailand and Vietnam. ING's presence in Asia also includes a 13% stake in Bank of Beijing, China; a 3.74% stake in Kotak Mahindra Bank, India; a 30.0% stake in TMB Bank, Thailand; and a 100% stake in ING Direct in Australia.

# **Department overview**

We have an internship opening in the following department.

Financial Institutions ('FI') :

The FI team covers banks and non-bank financial institutions in Korea, such as securities firms, asset managers, insurance companies, and other institutional investors (pensions, sovereign wealth fund and mutual aid associations). The FI team is a primary relationship contact to the client for their wholesale banking needs, mainly in Financial Markets, Lending, and Transaction Services. Key responsibilities include developing business opportunities, managing overall relationships with the clients, and Know-Your-Customer (KYC). The FI team collaborates with other sectors globally within ING's Wholesale Banking network (Real Estate Finance, Infrastructure, Energy and etc.) to provide sector expertise to FI clients.

# **Duties and responsibilities**

- > Support Relationship Managers in managing a portfolio of FI Korea clients
- Conduct research to support the FI team's marketing efforts (e.g. prepare presentation materials on FI products, translate research documents)
- > Assist with client relationship expansion initiatives
- > Assist in client onboarding and Know-Your-Customer (KYC) duties

# What are the skill and qualification requirements of the role?

- > Pursuing a Bachelor's degree (or Master's degree)
- Strong written and verbal language skills (both English and Korean)
- > Proficiency in MS-office applications (e.g. PowerPoint, Excel)
- > Strong quantitative orientation and analytical skills
- > High motivation and sense of responsibility
- ➢ Fast learner
- > Positive attitude with strong inter-personal and communication skills
- > Ambition to learn about global banking and financial institutions

# **Required Documents**

- English Resume;
- Academic Transcript (with Cumulative GPA);

Candidates who are interested in this job position should apply directly through ING Career Website: <u>https://www.ing.jobs/global/careers/job-opportunities/vacancy/intern-financial-institutions.htm?org=searchresult</u>

Please note that the application deadline for this job position is **10 June 2022**. Interviews will be held on a first-come first-served basis.

# Need more information?

Contact **Eunyoung Yoo** (Telephone no. 02-317-1595 / Fax 02-317-1598) For information on ING Wholesale Bank, visit <u>https://www.ingwb.com/</u> For information on careers, visit <u>https://www.ing.jobs/Global/Careers.htm</u>