

Unison Capital

2019 2H

Internship Program

Program schedule

- Application deadline: Apr 28, 2019
- Interview process: Apr 30 – May 10, 2019
- Working period: Jun 24 – Sep 13, 2019

Unison [jú:nəsn,-zn]: A musical term that means all playing the same tune.



Please submit your resume to try@unisoncap.com

by EOD 04/28

For other questions, please contact Taeran Yoon

(02-3011-7027, try@unisoncap.com)



UNISON CAPITAL 2019 2H Internship Program

www.unisoncap.com

Introduction to Unison Capital

- **Pioneer of private equity in Asia, with 20 years of proven track record**
 - One of the first Asia dedicated independent PE funds, founded in 1998
 - Cumulative funds under management equivalent to approx. KRW4 trillion
 - Have shown best-in-class track record through 37 investments

- **Pan-Asia firm with strong presence in Korea**
 - 67 professionals across Seoul, Tokyo, and Singapore offices
 - Dedicated Korea team with the best mix of investment expertise and local insight
 - Proven talents from best-in-class investment banking, consulting, and general industries firms

- **Focus on mid-cap buyout investments with clear value-add strategy**
 - Buyout expertise through investment into 37 companies in Asia
 - Active investor with hands-on, value creation approach

- **Ranked within Top 5 of Northeast Asia private equity firms by total fund raised**

Total Funds Raised in the Last 10 Years			
Rank	Firm	Strategy	Total Funds Raised (\$ Bn)
1	MBK Partners	Buyout	8.4
2	JAFCO (Japan)	Venture Capital	4.3
3	Hahn & Company	Buyout	3.2
4	Korea Development Bank	Buyout	2.8
5	Unison Capital	Buyout	2.5

(Source: Preqin Fund Manager Profiles)

- **Trusted asset manager to top-tier global investors**

Selected Global Investors	Selected Korean Investors

Korea Investment Activities

▪ Managing Korea dedicated funds

- Cumulative funds under management equivalent to approx. KRW700 billion
- Acquired controlling stakes in Gong Cha Korea with RTT add-on (2014 & 2016), Apelgamo (2016), Umoment (2016), Gourmet F&B (2016), P2P systems (2016), FNDnet (2017), Rosen Food (2018) and actively reviewing new investment opportunities across various industries

▪ Selected transactions

						
Overview	Global beverage franchise with over 1,400 stores across 18 countries	Leading premium wedding hall operator in Korea	Leading distributor of premium European food material in Korea	Market leader in space and facility services in Korea	Leading health supplements distributor in maternity & kids segments	Leading specialty cheese processor in Korea
Investment	2014 / 2016	2016	2016	2016	2017	2018

▪ **Korea investment team profile**

Name	Position	Background
John Ehara	Partner & Founder	<ul style="list-style-type: none"> ▪ Goldman Sachs, <i>Partner & Head of Japan</i> ▪ University of Chicago, <i>M.B.A.</i> ▪ Massachusetts Institute of Technology, <i>B.A. in Architecture, B.S. in Civil Engineering</i>
Soomin Kim	Partner	<ul style="list-style-type: none"> ▪ Bain & Company, <i>Partner & Head of Korea Private Equity Group</i> ▪ Goldman Sachs IBD, Hong Kong/New York ▪ Columbia University, <i>M.B.A.</i> ▪ Seoul National University, <i>B.A. in Business Administration</i>
Sunwha Shin	Partner	<ul style="list-style-type: none"> ▪ Goldman Sachs IBD, Seoul/Hong Kong ▪ McKinsey & Company ▪ Wharton School, <i>M.B.A.</i> ▪ Korea University, <i>B.A. in Business Administration</i>
Seungwoong Gwak	Partner	<ul style="list-style-type: none"> ▪ Bain & Company, Seoul/Shanghai ▪ Wharton School, <i>M.B.A.</i> ▪ Seoul National University, <i>B.S, M.S. in Mechanical & Aerospace Engineering</i>
Hi Joo Hong	Director	<ul style="list-style-type: none"> ▪ Samsung Everland / Cheil Industries ▪ Goldman Sachs IBD, Seoul/Hong Kong ▪ University of Chicago, <i>B.A. in Economics</i>
Albert Kang	Vice President	<ul style="list-style-type: none"> ▪ CDIB Capital ▪ Credit Suisse IBD, Seoul ▪ Wharton School, <i>M.B.A.</i> ▪ UC Berkeley, <i>B.A., B.S. in Economics, Asian Studies, and Business Administration</i>
Hugh Hyungil Kim	Vice President	<ul style="list-style-type: none"> ▪ Mirae Asset Global Investments PEF Investment ▪ Daiwa Securities IBD ▪ Boston University, <i>B.S. in Economics</i> ▪ University of Toronto, <i>B.A. in Corporate Finance</i>
Jisoo Ahn	Vice President	<ul style="list-style-type: none"> ▪ Bain & Company ▪ University of Chicago, <i>M.B.A.</i> ▪ Postech, <i>B.S. in Materials Science and Engineering</i>
Soojee Park	Associate	<ul style="list-style-type: none"> ▪ Deloitte Anjin, M&A Group ▪ Samil PWC, International Tax ▪ Korea University, <i>B.A. in Business Administration</i>
Raeyoon Kang	Associate	<ul style="list-style-type: none"> ▪ Yonsei University, <i>B.A. in Economics</i>
Taeksung Lee	Associate	<ul style="list-style-type: none"> ▪ Yonsei University, <i>B.A. in Business Administration</i>
Jongmoon Yang	Analyst	<ul style="list-style-type: none"> ▪ Korea University, <i>B.A. in Business Administration</i>
Sungjin Kim	Analyst	<ul style="list-style-type: none"> ▪ Georgetown University, <i>B.Sc. in International Economics</i>
Jeongho Lee	Analyst	<ul style="list-style-type: none"> ▪ Johns Hopkins University, <i>B.A. in Natural Science</i>

2019 2H Internship Program (Seoul)

- **Program overview**
 - 3 months internship – Period: Jun 24 ~ Sep 13, 2019
 - Job description: Assist the team in analyzing new investment opportunities and managing portfolio companies
 - **Full-time analyst position offer will be extended to those with exceptional performance**

- **Qualifications**
 - Strong work ethic with commitment to teamwork and learning
 - Genuine enthusiasm and curiosity for investing
 - Logical thinking, efficient communication skills, and business sense
 - Basic financial modeling skills is a plus

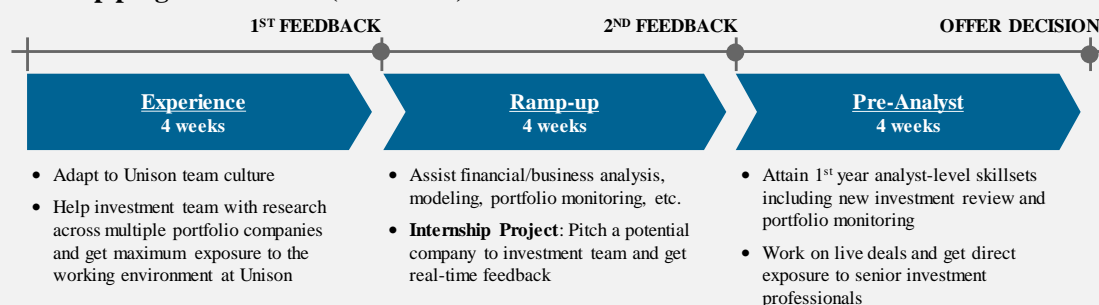
- **Schedule**
 - Application deadline (04/28) (via e-mail)
 - 1st round interviews (04/30 ~ 05/03) (via phone)
 - 2nd round interviews (05/07 ~ 05/08) (face-to-face)
 - Final round interviews (05/09 ~ 05/10) (face-to-face)

- **Application**
 - Candidates should submit their resume (English, including GPA) to try@unisoncap.com by EOD 04/28
 - Mention (1) year of college entrance, (2) semesters remaining (month/year of graduation for college graduates), and (3) how you heard about the internship program in your email body
 - For other questions, please contact Taeran Yoon (HR) +82-2-3011-7027, try@unisoncap.com

Unison Capital Internship Program's Value Proposition

- **Best learning program as a business professional**
 - Receive training and mentoring from best-in-class investment professionals with extensive backgrounds in finance (Goldman Sachs, Credit Suisse, Samil PWC) and consulting (McKinsey & Co., Bain & Co.)
 - Receive an official performance review every 1 month; each intern will be assigned to a mentor
- **Full-time analyst position opportunity**
 - May receive full-time analyst offer based on performance
- **Experience global standard practice of PE**
 - Experience diverse type of works including deal sourcing, due diligence, portfolio management, etc.
 - Work for top-class PE in Asia and experience the global standard practices of PE investing

▪ Internship program overview (illustrative)



News Articles

Unison Capital Korea

Category	Date	Source	Title	Link
Fund	2019/01/28	더벨	유니슨캐피탈, 2호 블라인드펀드 클로징 눈앞	Link
	2018/08/17	더벨	노란우산공제, 블라인드펀드 위탁사 선정 완료	Link
	2017/12/01	한국경제	유니슨·글랜우드·크레센도, 국민연금 PEF 운용사 선정	Link
	2015/05/06	머니투데이	유니슨캐피탈 3075억 펀드 결성 완료	Link
	2013/07/25	머니투데이	유니슨·보고펀드·MBK 국민연금 PEF 운용사 선정	Link
Investment	2019/01/24	더벨	유니슨캐피탈의 '공차 투자' 성공기	Link
	2018/03/26	더벨	아펠가모·유모먼트, 합병 후 성장세	Link
	2017/11/20	한국경제	성장판 닫힌 CJ 웨딩사업부 인수... '멀티브랜드 웨딩기업'으로 키워	Link
	2017/07/21	한국경제	유니슨, 병원용 건강기능식품 1위 에프앤디넷 투자완료	Link
	2017/04/03	매일경제	웨딩기업 연합군 만든 유니슨캐피탈	Link
	2016/12/28	한국경제	유니슨캐피탈, 독서실 체인 '토즈'에 440억 투자	Link
	2016/12/05	매일경제	유니슨캐피탈, 유럽 치즈유통사 인수	Link
	2016/10/12	매일경제	'공차' 이젠 한국 브랜드 됐다	Link
	2016/07/25	더벨	유니슨캐피탈, 아펠가모 인수 완료	Link
Exit	2019/04/16	이데일리	유니슨캐피탈, 6곳과 접촉... 공차 매각 '순항중'	Link
	2017/09/11	더벨	구르메F&B 매각...'유니슨 스타일' 빛났다	Link

Unison People

Category	Date	Source	Title	Link
John Ehara	2014/05/25	매일경제	'남들 못보는' 한치 앞 내다보야 파이어나어	Link
Soomin Kim	2018/05/09	매일경제	[매경 CEO특강] 김수민 유니슨캐피탈 한국 대표	Link
	2017/09/12	한국경제	골드만 출신 PEF 콤비, 1년 만에 211억원 번 사업	Link
	2017/04/19	매일경제	[매경 CEO특강] 김수민 유니슨캐피탈 대표	Link
	2013/03/12	머니투데이	진정한 '밸류 크리에이션'을 꿈꾸다	Link
Sunwha Shin	2017/03/08	이데일리	IB우먼파워 -M&A는 심리를 읽는 종합예술	Link
	2014/03/21	더벨	골드만삭스 에이스, 유니슨캐피탈로 이적	Link

PE Industries

Date	Source	Title	Link
2019/04/09	한국경제	늘어난 사모펀드 M&A, 전문 경영인 시장 커진다	Link
2018/06/12	한국경제	외국계 IB 핵심인력, 사모펀드 업계로 이직 물결	Link
2018/04/11	조선일보	사모펀드, 자본시장법 시행 9년 만에 4배 성장	Link
2016/11/02	한국경제	M&A 매물 4개 중 1개 PEF가 인수...대기업도 'SOS'	Link
2016/11/01	한국경제	사모펀드 이끄는 사람들 - 파트너 46명 집중분석	Link
2014/11/14	조선일보	금융엘리트의 최종집결지 PEF	Link
2012/09/01	한국경제	'최강스펙' 엄친아, 1지망은 사모펀드	Link